

**F.Y.B.COM. SEMESTER – I (REGULAR) NEW SYLLABUS
SEMESTER END EXAMINATION, OCTOBER - 2017**

GENERAL MANAGEMENT

DURATION: 2 HOURS TIMING: 10:00 a.m. to 12:00 noon MAX.MARKS: 80

**INSTRUCTIONS: - i) All questions are compulsory, however internal choice is available.
ii) Figures to the right indicate maximum marks.**

- Q.1) Answer **Any Four** from the following: (4X4 = 16)
i) Functions of Top level Management
ii) Functions of Production Management
iii) Features of Decision making
iv) Individual V/s Group decisions
v) Reasons for introducing change
vi) Causes of Conflicts
- Q.2)) Write short notes on **Any Four** of the following (4X4 = 16)
i) Financial Management
ii) Strategic decisions
iii) Resistance to change
iv) Inter - group conflicts
v) Causes of Stress
vi) Supply chain Management
- Q.3) A) Explain the concept of Management and explain any five features of Management. (12)
OR
B) Distinguish between Japanese and American Management style. (12)
- Q.4) A) Explain the concept of Decision making and suggest guidelines for effective decision making. (12)
OR
B) Explain the steps in Decision making process. (12)
- Q.5) A) Suggest the measures to overcome resistance to change. (12)
OR
B) Explain the main features of Organisational conflicts. (12)
- Q.6) A) What is Green Management ? Explain the importance of Green Management. (12)
OR
B) What is Stress ? Explain the measures that can be taken to manage Stress. (12)

F.Y.B.COM. SEMESTER – I (REGULAR) NEW SYLLABUS
SEMESTER END EXAMINATION, OCTOBER - 2017

MICRO ECONOMICS

DURATION: 2 HOURS

TIMING: 10:00 a.m. to 12:00 noon

MAX.MARKS: 80

INSTRUCTIONS: -1) All questions are compulsory, however internal choice is available.
2) Figures to the right indicate maximum marks.
3) Draw the diagrams wherever necessary

- Q.1) Answer **Any Four** of the following. (4X4 = 16)
- List and explain any four factors determining demand .
 - Mention any four properties of indifference curve .
 - Briefly explain the concept of isoquant and isocost line.
 - Write a short note on marginal rate of technical substitutions .
 - Distinguish between fixed cost and variable cost.
 - What is Return to scale? Mention three types of Returns to scale .
- Q.2) Answer **Any Four** of the following. (4X4 = 16)
- Point out any four features of perfect competition.
 - How do you measure the monopoly power? Briefly explain.
 - Write a short note on producers surplus.
 - List and explain any four features of monopolistic competition.
 - Write a note on long run equilibrium under monopolistic competition .
 - Write a short note on Cartels .
- Q.3) A) What is Price effect? Explain price consumption curve with the help of a diagram. (12)
OR
B) What is Engel's law ? Explain the concept of Engel curve in the case of normal goods and luxury goods. (12)
- Q.4) A) List and explain Internal economies and Diseconomies of Scale with the help of a diagram. (12)
OR
B) Explain the concept of Economic region of production. (12)
- Q.5) A) What is Price discrimination ? State and explain the degrees of Price discrimination.(12)
OR
B) Explain shift in demand curve and the absence of supply curve in monopoly. (12)
- Q.6) A) Explain the concept of Kinked demand curve. (12)
OR
B) Discuss the concept of Prisoner's dilemma . (12)
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F.Y.B.COM. SEMESTER - I (REGULAR) NEW SYLLABUS
SEMESTER END EXAMINATION, OCTOBER - 2017

FINANCIAL ACCOUNTING

DURATION: 2 HOURS TIMING: 10:00 a.m. to 12:00 noon MAX.MARKS: 80

- INSTRUCTIONS: - 1) Q.No.1 is compulsory.
2) Answer **Any Three** questions from Q.NO. 2 to Q.NO. 6.
3) All working should be part of answer

Q.No.1) Following is the Balance sheet of Roman as on 31st March 2016

(20)

Liabilities	Amount	Assets	Amount
Capital	50,000	Plant	35,000
Creditors	10,000	Furniture	5,000
Bills payable	20,000	Debtors	12,500
		Bills receivable	10,000
		Stock in trade	10,000
		Cash	2,500
		Bank	5,000
Total	80,000	Total	80,000

You are also given a Cash A/c for the year ended 31/03/2017

Particulars	Amount	Particulars	Amount
To bal. b/d		By Drawings	6,000
Cash 2,500		By Wages	10,000
Bank 5,000	7,500	By payment to creditors	17,500
To Cash sales	17,500	By Bills payable ✓	30,000
To Collection from debtors	40,000	By sundry expenses	25,000
To Bills receivable ✓	37,500	By bal c/d	
		Cash 1,000	
		Bank 13,000	14,000
Total	1,02,500	Total	1,02,500

Additional information :-

- 1) Debtors as on 31st March 2017 Rs 20,000
- 2) Creditors as on 31st March 2017 Rs 12,500
- 3) Bills receivable as on 31st March 2017 Rs 15,000
- 4) Bills payable as on 31st March 2017 Rs 25,000
- 5) Stock in trade Rs 15,000
- 6) Bills receivable dishonoured during the year Rs 2,500
- 7) Bills payable dishonoured during the year Rs 1,000
- 8) Discount allowed Rs 500
- 9) Discount received Rs 1,000

You are required to prepare Trading A/c and Profit & loss A/c for the year ended 31st March 2017 and a Balancesheet as on that date .

Q.No.2) Following is the Balance sheet of HCL Ltd. as on 31st March 2017

(20)

Liabilities	Amount	Assets	Amount
Equity share of Rs 20 each Rs 15 paid up	7,50,000	Fixed asset	12,00,000
11% Preference share capital (Rs 100 per share)	12,00,000	Investments	1,50,000
General reserve	45,000	Current asset	8,00,000
Profit & loss A/c	1,25,000	Cash at bank	1,50,000
Capital reserve	25,000		
Securities premium	50,000		
Creditors	1,05,000		
Total	23,00,000	Total	23,00,000

The company complied with all the requirements of companies Act to buy back the equity Shares. The company issued Rs 1,00,000 preference shares & the issue was fully subscribed. The company also issued Rs 1,50,000, 10% secured debentures at par & the full money was received on application.

Investment were sold at 80% of the cost price. After the issue of shares & debentures, the company bought back 20% equity share capital at a premium of 10%.

Pass necessary journal entries

Q.No.3) Maruti Ltd. has following account balances at 31st March 2017 as follows:-

(20)

Liabilities	Amount	Asset	Amount
Issued & fully paid up		Land & building	20,00,000
50,000, 9% preference shares of Rs 20 each fully paid	10,00,000	Plant	5,00,000
90,000, equity shares of Rs 20 each fully paid	18,00,000	Fixtures & fitting	1,00,000
Securities premium	2,00,000	Motor van	40,000
General reserve	4,00,000	Stock	6,60,000
Profit & loss A/c	5,00,000	Debtors	2,40,000
Current liabilities	6,00,000	Investments	6,00,000
		Bank	3,60,000
Total	45,00,000	Total	45,00,000

The company exercises its options to redeem all the preference shares at a premium of 5% on 1st April 2017. To finance the redemption, all the investments were sold realising Rs 5,60,000. A fresh issue of 10,000 ordinary shares of Rs 20 was made at Rs 24 per share payable in full on 1st April 2017. These were fully subscribed & the full amount was received on that date. You are required to draft journal entries & to set out the balance sheet of the company as it would then appear.

Q.No.4) Infosys co. ltd. invites application for 12,000 equity shares of Rs 10 each at a premium (20) of 2.5 per share payable on application. The amount payable on allotment was fixed at Rs 4 per share & an equivalent sum was due on first & final call to be made. Application received & allotment made are as follows:-

Category	Application received	Allotment of shares
A	14,000	8,400
B	7,000	2,800
C	1,000	800

It was decided that excess amount received on application would be utilized in payment of allotment money & surplus if any would be refunded to the applicants .

Ashwin who belong to category ' A ' had applied for 20 shares , defaulted in payment of allotment & call . Laximan who belong to category ' C ' & was allotted 160 shares failed to pay the call money. These shares were forfeited after the call & reissued as fully paid up for Rs 7 & 8 per share respectively.

Q.No.5) A five years lease is acquired on 1st January 2012 for Rs 50,000 & it is decided to (20) depreciate the lease & provide for its renewal on depreciation fund system . A reference to depreciation fund table shows that annual amount to be provided on the basis of 5% interest, workout to be 9,050 annually . Prepare Lease A/c , Depreciation fund A/c & Depreciation Fund Investment A/c for 5 years .

Q.No.6) Answer the following (Any Four)

(4x5= 20)

- 1) Single Entry System V/s Double entry system of Accounting
- 2) Explain any five methods of depreciation
- 3) State any five legal provision for redemption of preference shares.
- 4) Explain different kinds of shares
- 5) Write short note on bills of exchange
- 6) Explain under subscription & over subscription with an example

**F.Y.B.COM. SEMESTER – I (REGULAR & REPEAT) NEW SYLLABUS
SEMESTER END EXAMINATION, OCTOBER - 2017**

ENVIRONMENTAL STUDIES - I

DURATION: 1 and 1/2 HOURS

MAX.MARKS: 40

TIMING: 10:00 a.m. to 11:30 a.m.

- Instructions:** 1) All questions are compulsory
2) This paper contain six questions and number of page is one
3) Draw diagrams / sketches wherever necessary

- Q NO. 1) Answer **any two** of the following (8)
a) Explain the impact of mining activities.
b) What are the economic values of biodiversity?
c) Explain ecological succession.
- Q NO. 2) Write short note on **any two** of the following (8)
a) Environmental studies and Geology.
b) Factors responsible for rising energy demand .
c) India - a mega diversity nation .
- Q NO. 3) Answer **any one** of the following (6)
a) Why deforestation takes place ?
b) Explain the In Situ conservation
- Q NO. 4) Write short note on **any two** of the following (6)
a) Describe the characteristics of tropical forest ecosystem.
b) Environmental study and its importance.
- Q NO. 5) Answer **any one** of the following (6)
a) Explain Human Wildlife conflict.
b) What is the composition of natural gas and also explain its advantages and disadvantages ?
- Q NO. 6) Answer **any one** of the following (6)
a) Explain the impact of mining on Goa -case study.
b) Discuss dam benefits and problems.

F.Y.B.COM. SEMESTER – I (REGULAR) NEW SYLLABUS
SEMESTER END EXAMINATION, OCTOBER - 2017

MARKETING MANAGEMENT

DURATION: 2 HOURS

TIMING: 10:00 a.m. to 12:00 noon

MAX.MARKS: 80

INSTRUCTIONS: - 1) All questions are compulsory, however internal choice is available.
2) Figures to the right indicate maximum marks.

- 1) Write short note on Any Four of the following: (4x4= 16)
- i) Reasons for new product development
 - ii) Factors influencing pricing
 - iii) Essentials of good packaging
 - iv) Importance of Pricing
 - v) Benefits of Labelling
 - vi) Pricing methods
- 2) Write short note on Any Four of the following (4x4= 16)
- i) Tools of Sales promotion
 - ii) Benefits of warehousing
 - iii) Limitations of advertising
 - iv) Objectives of Inventory control
 - v) Steps in Personal selling
 - vi) Functions of Transportation
-) A) What is Marketing ? Bring to light some of the feature of Marketing. (12)
- OR
- B) Explain the concept of Product life cycle with proper diagram. (12)
- 4) A) Explain the concept of Pricing and its objectives. (12)
- OR
- B) Bring to light the various pricing policies with suitable examples. (12)
-) A) Elaborate on the role of advertising in todays competitive business world. (12)
- OR
- B) What is Public Relations ? Explain various tools of Public Relations? (12)
-) A) Explain the major functions of Physical distribution. (12)
- OR
- B) Discuss the factors influencing Choice of channel of distribution. (12)

F.Y.B.COM. SEMESTER – I (REGULAR) NEW SYLLABUS
SEMESTER END EXAMINATION , OCTOBER - 2017

BANKING –I

DURATION: 2 HOURS TIMING: 10:00 a.m. to 12:00 noon MAX.MARKS: 80

- INSTRUCTIONS:** 1) All questions are compulsory, however internal choice is available
2) Answer QI & QII in around 100 words each
3) Answer QIII, QIV, QV & QVI in around 400 words each
4) Figures to the right indicate full marks to the question

Q.I) Answer Any Four of the following. (4X4 = 16)

- i) Chain banking
- ii) Merit of mixed banking
- iii) Bank nationalisation in India
- iv) Cash credit V/s Overdraft
- v) Bills discounting
- vi) Types of individual customers

Q.II) Answer Any Four of the following. (4X4 = 16)

- i) Loan syndication
- ii) Demand loan V/s Long term loan
- iii) Retail banking
- iv) Specimen signature
- v) Demand draft
- vi) Project finance

Q.III) A) Explain the structure of Commercial banking in India. (12)

OR

B) Explain the functions of Reserve Bank of India. (12)

Q.IV) A) Discuss the principles of good lending & credit management. (12)

OR

B) Discuss the agency & miscellaneous services provided by the bank. (12)

Q.V) A) Explain the different types of accounts maintained by Non Resident Indians. (12)

OR

B) Explain in brief :- a) Know your customer (KYC) norms b) closing of Account. (12)
c) Nomination d) Need for identity proof & proof of residence.

Q.VI) A) Discuss the different retail products offered by banks. (12)

OR

B) Discuss the principles of customer relationship management in banking. (12)

**K.Y.B.COM. SEMESTER – I (CBCS)
SEMESTER END EXAMINATION, OCTOBER - 2017**

COMPUTER APPLICATION -I

DURATION: 2 HOURS TIMING: 10:00 a.m. to 12:00 noon MAX.MARKS: 60

INSTRUCTIONS: - 1) Attempt all questions, internal choice is available.
2) Figures to the right indicate maximum marks.

- Q.1) Answer the following questions (**Any Three**). **(3x2= 06)**
- a) Give two examples of output devices.
 - b) List the different parts of computer.
 - c) Mention two applications of Internet.
 - d) What is absolute cell reference? Give example.
- Q.2) Answer the following questions (**Any Three**). **(3x2= 06)**
- a) Give examples of hardware and software.
 - b) Write the difference between formula and function in excel.
 - c) Write application of Information Technology in defence services.
 - d) Write a note on WWW.
- Q.3) Answer the following questions (**Any Four**) **(4x4=16)**
- a) What is Operating System (OS)? Write the functions of OS.
 - b) Explain the role of Information Technology in education sector.
 - c) Discuss different types of data with suitable example.
 - d) Define hardware and software. Describe the relationship between them.
 - e) Write a note on number system.
- Q.4) Answer the following questions (**Any Four**) **(4x4=16)**
- a) Explain the features of word processing.
 - b) Write a note on grammar checker and spelling checker.
 - c) What is a spreadsheet? Discuss the characteristic of spreadsheet.
 - d) Mention some functions of spreadsheet.
 - e) How to enhance your power point presentation.
- Q.5) Answer the following questions (**Any Four**) **(4x4=16)**
- a) Explain the role and importance of Internet.
 - b) Discuss different types of IP addressing.
 - c) Describe the service model of cloud computing.
 - d) What is Internet of Things (IOT)? Mention the applications of IOT.
 - e) Write a note on mobile computing.

F.Y.B.COM. SEMESTER - 1 (REGULAR) NEW SYLLABUS
SEMESTER END EXAMINATION, OCTOBER - 2017
CO-OPERATIVE MANAGEMENT & ACCOUNTING

DURATION: 2 HOURS **TIMING: 10:00 a.m. to 12:00 noon** **MAX. MARKS: 80**

INSTRUCTIONS: - 1) All questions are compulsory, however internal choice is available.
2) Figures to the right indicate maximum marks.

- Q.1) Answer **Any Four** of the following. (4X4 = 16)
- Explain any four values of co-operation.
 - Distinguish between co-operative society and sole proprietorship (4 points)
 - Write a short note on transport service co-operatives.
 - Explain the features of consumer co-operative society.
 - Write a short note on Primary Agriculture Credit Co-operatives.
 - State the features of Housing Co-operative Societies.
- Q.2) Answer **Any Four** of the following:- (4X4 = 16)
- Write a note on management of co-operatives in Japan.
 - Explain the features of National Co-operatives Development Corporation.
 - Explain the role of management in co-operatives.
 - Write any four provisions of Multi-state co-operative societies Act.
 - State the audit procedure to be followed by a co-operative auditor.
 - Explain the two types of books of accounts.
- Q.3) a) Highlight the important aspects of co-operative movement under the five year plans. (12)
- OR**
- b) Explain in detail the principles of co-operation. (12)
- Q.4) a) Write a note on Co-operative Banks and explain its features in detail. (12)
- OR**
- b) Write the details of a case study of any one co-operative society. (12)
- Q.5) a) Highlight the main provisions of the co-operative societies Act, 1912. (12)
- OR**
- b) Explain the importance of leadership in co-operative organization. (12)

Q.6) a) From the following Trial Balance of Dreamroach consumer co-operative Society Ltd., as on 31st March, 2017. Prepare Trading Account, Profit & Loss A/C and Profit & Loss (Appropriation) A/C for the year ended 31st March, 2017.

(12)

Trial Balance as on 31st March, 2017.

Particulars	Debit	Credit
Opening Stock	Rs. 3,92,000	
Furniture & Equipments	Rs. 1,24,000	
Salaries	Rs. 3,00,000	
Commission	Rs. 88,000	
Rent and Taxes	Rs. 60,000	
Postage	Rs. 8,000	
Travelling & Conveyance	Rs. 18,000	
Printing & Stationery	Rs. 14,000	
Admission Fees		Rs. 2,000
Purchases	Rs. 63,40,000	
Coolie charges and freight	Rs. 1,60,000	
Sales		Rs. 76,20,000

Adjustments :

- Closing stock is valued at Rs. 4,40,000/-
- Outstanding Rent Rs. 4,000/- and commission payable Rs. 20,000/-
- Rs. 8,000/- salary was paid as advance as on 31st March, 2017.
- Accrued interest on investment but not received Rs. 20,000/-
- Provide 10% depreciation on furniture and equipments

OR

b) From the following Trial Balance for the year ended 31st March, 2017 and the adjustments in respect of Tejaswini Consumer's Co-operative Society, Prepare the Profit & Loss (Appropriation) A/C and Balance Sheet.

(12)

Trial Balance as on 31st March, 2017.

Particulars	Debit	Credit
Share Capital		Rs. 8,00,000/-
Reserve Fund		Rs. 2,00,000/-
Building Fund		Rs. 1,40,000/-
Share Capital Redemption Fund		Rs. 28,000/-
Staff Provident Fund		Rs. 34,000/-
Machinery	Rs. 28,000/-	
Building	Rs. 6,00,000/-	
Furniture	Rs. 1,00,000/-	
Sundry Debtors	Rs. 2,00,000/-	
Sundry Creditors		Rs. 25,000/-
Investment in shares of Co-operative Societies	Rs. 1,20,000/-	
Cash at Bank	Rs. 1,00,000/-	
Cash in hand	Rs. 6,500/-	
Loans to members	Rs. 1,60,000/-	
Unsecured Loan		Rs. 10,000/-
Profit & Loss A/C (Net profit)		Rs. 3,77,200/-
Land	Rs. 34,000/-	

Adjustments :

- 1) Closing stock as on 31st March, 2017 is Rs. 3,20,000
- 2) Salaries outstanding on 31st March, 2017 was Rs. 8,000
- 3) Prepaid insurance is Rs. 1,500
- 4) Provide depreciation as below :

On Building Rs. 30,000

On Furniture Rs. 10,000

On Machinery Rs. 2,800

- 5) Transfer to Education Fund Rs. 100
- 6) Outstanding Audit Fees Rs. 5,000
- 7) Directors recommend dividend to members @ 10%

-3-
