



Zantye Brothers Educational Foundation's
NARAYAN ZANTYE COLLEGE OF COMMERCE
Bicholim - Goa

NAAC Accredited with "A" Grade - CGPA Score of 3.18 (Second Cycle)

Affiliated to Goa University

M.COM. PROGRAM

PROSPECTUS

2026-27



7620059873



www.zantyecollege.ac.in



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vision

To be the Centre for Best
Quality Learning and Research
rooted in Indian ethos and
culture

Mission

We are committed to produce happy
learners with multidisciplinary research
skills, who are socially responsible citizens
with highest standards of ethical and
constitutional values.



Institutional Goals

- Achieve academic excellence as a globally competitive multi disciplinary educational institution.
- Develop intellectual, aesthetic, social, physical, emotional, and moral capabilities of learners in an integrated manner with a focus on skill development.
- Reduce rural-urban divide in educational dividend and impart Indian values to learners in higher education.
- Strive for graded autonomy whereby faculty can innovate on matters relating to curriculum, pedagogy, and assessment in the courses imparted.
- Provide high quality support centres for academic and career counselling to all the learners in the institution.
- Provide modern ICT enabled learning environment and offer Self Learning, Open Distance Learning (ODL) and online programmes.
- Provide best opportunities for learners to participate in social development and community service projects thereby develop them as socially responsible citizens.



Institutional Objectives

- To achieve full equity and inclusion of various segments of society in the process of imparting best quality higher education.
- To promote holistic development of students in both academic and non-academic spheres.
- To be multi disciplinary educational institution offering courses from various streams of education according to the talent and interest of learners to facilitate unity and integrity of knowledge.
- To reduce rigid compartmentalization between different streams of education, curricular and extra-curricular activities, vocational and academic streams etc.
- To promote regional languages in teaching and learning so as to harness power of local languages in better understanding of concepts.
- To promote life skills such as communication, cooperation, teamwork and resilience.
- To achieve continuous professional development of teachers through capacity building programmes and to provide positive working environment and service conditions.
- To make research as the basis for outstanding education by promoting multi disciplinary and interdisciplinary research.
- To include ethics and human values as integral part of course curriculum.
- To strive for autonomy, empowerment and good governance through collective decision making.
- To ensure optimum use of technology for facilitating blended mode of teaching and improve effectiveness of teaching learning process.
- To implement student centric and outcome-based course curriculum.
- To groom students for competitive exams to achieve career growth.
- To promote entrepreneurial culture among students through incubation centre.

Introducing Narayan Zantye College of Commerce

Since its inception in 1994, Narayan Zantye College of Commerce, founded by the Zantye Brothers Educational Foundation, Bicholim – Goa, has 32 successful years to its credit. Entering its 33rd year, Narayan Zantye College continues to remain committed to providing the best educational facilities to Bicholim taluka as well as surrounding talukas. Surrounded by picturesque green hillocks, Narayan Zantye College has established itself in the field of higher education in Goa through its consistent academic, co-curricular and extra-curricular performances. NAAC awarded an 'A' grade with a CGPA of 3.18 on a four-point scale. The college continues to fulfil its mission of providing quality, upgraded training and knowledge in the field of Commerce.

The Master of Commerce programme was started by the college in the academic year 2012-2013. This is one of the prestigious courses in the country. The alumni of this course are well-placed in business, academia and administration. The programme is well received in the industry and has served the needs of the managerial cadre in business and industry for years. The course also serves the needs of academics and prepares students for research and teaching in business studies.

The College is affiliated to Goa University and offers B.Com. Honours programme with a 4-year duration under the New Education Policy (NEP) system, implemented from 2023. The system aims to enhance students' education by offering flexible options in their areas of interest, including skill enhancement, vocational, and language-oriented subjects. The NEP has completed three years of B.Com. graduation. The NEP has provided different avenues for students: if a student clears the first year of B.Com, they can get a certificate, and if they complete the second year of B.Com, they will get a Diploma. If the student completes the third year, they will receive a B.Com. degree. And if a student pursues and completes the fourth year, they will get an Honours Degree. This will provide flexibility to students to build careers and acquire skills across different disciplines, taking advantage of the Academic Bank of Credit.

The college also provides students with opportunities to pursue professional courses such as CMA (Foundation Program) and CA-CPT (Foundation Program). These courses help students build skills that will strengthen their career prospects in Business, Industry, and related fields. Various professional skill development courses like Tally ERP 9 with GST, Stock Market training, training for various competitive examinations, hardware and networking, Certificate program in Banking, finance and insurance (CPBFI), Communicative skills in English, Vedic mathematics etc. provided by the college enable students to develop new skills and hone previously acquired skills to create competent and productive individuals who can contribute to the development of society.

The College has a well-equipped campus with updated Library facilities, E-Library, Gymkhana, Communication Lab., Open air Auditorium, Computer Laboratory, Canteen, Seminar Hall, ICT Enabled Classrooms, etc. Our management and well-qualified, dedicated teachers are committed to providing students with quality education and training in a holistic manner. This is reflected in the exemplary T.Y.B.Com. and M.Com. results, as well as the extra-curricular achievements of our students.

Our Founders



Late Shri Narayan Prabhu Zantye
Founder - Zantye Industrial House



Late Shri Harish N. P. Zantye
Founder of the College

Management Trustees



Shri Suresh N. P. Zantye
Chairman Emeritus



Shri Pravin H. P. Zantye
Chairman



Shri Umesh N. P. Zantye
Vice-Chairman



Shri Rohit U. P. Zantye
Secretary



Shri Siddharth S.P. Zantye
Treasurer



Shri Pranav P. P. Zantye
Member

Governing Council

01.	Shri. Suresh N. P. Zantye	Chairman Emeritus
02.	Shri. Pravin H. P. Zantye	Chairman
03.	Shri. Umesh N. P. Zantye	Vice-Chairman
04.	Shri. Siddharth S. P. Zantye	Treasurer
05.	Shri. Rohit U. P. Zantye	Secretary
06.	Shri. Pranav P. P. Zantye	Member
07.	Mrs. Pallavi Salgaocar	Member
08.	Shri. Rajendra Bhohe	Member
09.	Shri. Gurudatt Sanzgiri	Member
10.	Dr. Anil Dinge	Member
11.	Prof.(Dr.) Rajendra Kumbharjuvenkar	Member

Local Managing/Advisory Committee Members

01.	Shri. Suresh N. P. Zantye	Chairman Emeritus
02.	Shri. Pravin H. P. Zantye	Chairman
03.	Shri. Umesh N. P. Zantye	Vice-Chairman
04.	Shri. Siddharth S. P. Zantye	Member
05.	Shri. Rohit U. P. Zantye	Member
06.	Shri. Nandan Pilgaonkar	Member
07.	Shri. Gurudatt Sanzgiri	Member
08.	Shri. Arun Sakhardande (Ex-Principal)	Member
09.	Dr. Anil Dinge	Member
10.	Shri. Bhaskar G. Nayak	Member
11.	Shri. Pandurang Nadkarni	Member
12.	Shri. Vithal Sukhathankar	Member
13.	Dr. Ramesh Gaonkar	Member
14.	Dr. Rajesh Amonkar (Vice-Principal)	Member (Teacher's Rep.)
15.	Dr. Bipin Bandekar	Member (Teacher's Rep.)
16.	Shri. Tanmay Mandrekar	Member (Non-Teaching Staff Rep.)
17.	Prof.(Dr.) Rajendra Kumbharjuvenkar (Principal)	Member Secretary

Chairman's Message...



As Narayan Zantye College continues its journey into yet another year of academic distinction, we stand at a moment of reflection and renewed aspiration. Over the decades, our institution has not merely imparted education but has cultivated intellect, character, and a sense of purpose among generations of learners across Bicholim Taluka and beyond.

Rooted in a legacy of excellence, the college has consistently upheld its commitment to delivering quality higher education in commerce. The prestigious 'A' grade accreditation by NAAC in its second cycle remains a testament to our enduring pursuit of academic rigor, institutional integrity, and progressive vision. Yet, for us, this recognition is not a destination, but a stepping stone toward greater accomplishments.

At the heart of our success lies a vibrant academic ecosystem—where dedicated educators inspire, students excel, and values shape every endeavor. Our learners continue to distinguish themselves not only through academic achievements but also through their contributions to society, embodying the ideals that define our institution.

As we welcome a new cohort of aspiring scholars into the M.Com programme for the academic year 2026–27, I extend my warm greetings to each one of you. You are now a part of a legacy that values knowledge, innovation, and responsibility. May your journey here be marked by discovery, growth, and meaningful achievement.

Let us move forward together—guided by vision, strengthened by tradition, and inspired to create a future of excellence.

Wishing you a fulfilling and successful academic year.

Shri. Pravin H. P. Zantye
Chairman

From the Principal's Desk...



A Warm Welcome from Narayan Zantye College of Commerce

At the very outset, the entire NZCC family extends a heartfelt welcome to you! We are delighted to have you join our close-knit academic community, built on a foundation of trust, care, and mutual growth.

At NZCC, we believe that education transcends classrooms and exams—it is a lifelong journey enriched by every interaction, every challenge, and every discovery. True learning is not merely about memorization but about nurturing creativity, critical thinking, and intellectual curiosity. More importantly, academic excellence finds its true purpose when paired with strong values—integrity, compassion, responsibility, and service to society.

We emphasize collaboration over competition because we know that a thriving community is shaped not by solitary achievements but by individuals who uplift one another. Here, you will find an environment that fosters teamwork, shared success, and collective progress.

Above all, we firmly believe that no student is a failure—sometimes, systems fall short in recognizing unique talents. Within our means, we strive to identify, nurture, and celebrate each student's potential, guiding them toward their passions so they can blossom into confident, capable, and contributing members of society.

Once again, a warm welcome to NZCC—where learning is meaningful, relationships matter, and every dream finds support.

Let's make this year extraordinary, together!

Prof. (Dr.) Rajendra Kumbharjuvenkar
Principal



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Fee Structure

FEE STRUCTURE OF M.COM. - I

ACADEMIC YEAR 2026-2027

Sr. No.	Particular of Fees	Amount
1	Tuition Fees for First & Second Term	Rs. 32,812/-
2	Development Fees (per annum)	Rs 1,000/-
3	Library Fees (per annum)	Rs 1,500/-
4	Laboratory/Comp. Lab. Fees (per annum)	Rs 1,000/-
5	Administrative Charges (per annum)	Rs 1,000/-
6	Gymkhana Fees (per annum)	Rs 174/-
7	Student Activity Fees (per annum)	Rs 174/-
8	University Registration Fees	Rs 660/-
9	Library Deposit	Rs 250/-
10	Student's Aid Fund	Rs 130/-
11	Identity Card/ Library Card	Rs 150/-
12	P.T.A. Subscription Fees	Rs 150/-
Total		Rs 39,000/-
Less: Late Shri Harish N. P. Zantye Freeship		Rs 10,000/-
Less: Scholarship from Ramabai Zantye Charitable Trust		Rs 5,000/-
Total Fee to be Paid		Rs 24,000/-
(Rupees Twenty Four Thousand Only)		

Fee Structure

FEE STRUCTURE OF M.COM. - II

ACADEMIC YEAR 2026-2027

Sr. No.	Particular of Fees	Amount
1	Tuition Fees for First & Second Term	Rs. 33,722/-
2	Development Fees (per annum)	Rs 1,000/-
3	Library Fees (per annum)	Rs 1,500/-
4	Laboratory/Comp. Lab. Fees (per annum)	Rs 1,000/-
5	Administrative Charges (per annum)	Rs 1,000/-
6	Gymkhana Fees (per annum)	Rs 174/-
7	Student Activity Fees (per annum)	Rs 174/-
8	Student's Aid Fund	Rs 130/-
9	Identity Card/ Library Card	Rs 150/-
10	P.T.A. Subscription Fees	Rs 150/-
Total		Rs 39,000/-
Less: Late Shri Harish N. P. Zantye Freeship		Rs 10,000/-
Less: Scholarship from Ramabai Zantye Charitable Trust		Rs 5,000/-
Total Fee to be Paid		Rs 24,000/-
(Rupees Twenty Four Thousand Only)		

Syllabus of the Master of Commerce Programme

SUBJECTS TO BE OFFERED

STRUCTURE OF THE PROGRAMME (OA-35A)

SEMESTER-I

Discipline Specific Core (DSC) Courses (16 credits)				
Sr. No.	Course Code	Title of the Course	Credits	Level
1	COM-5000	Advanced Financial Management	4	400
2	COM-5001	Advanced Corporate Accounting	4	400
3	COM-5002	Entrepreneurship and Venture Capital	4	400
4	COM-5003	Organizational Behaviour	4	400
Total Credits for DSC Courses in Semester I			16	
Discipline Specific Elective (DSE) Courses (4 credits)				
ACCOUNTING AND FINANCE				
1	COM-5201	Capital Markets and Stock Exchange Operations	4	400
2	COM-5202	Financial Services Operations	4	400
Total Credits for DSE Courses in Semester I			4	
Total Credits in Semester I			20	

Syllabus of the Master of Commerce Programme

SUBJECTS TO BE OFFERED

STRUCTURE OF THE PROGRAMME (OA-35A)

SEMESTER-II

Discipline Specific Core (DSC) Courses (16 credits)				
Sr. No.	Course Code	Title of the Course	Credits	Level
1	COM-5004	Marketing and Consumer Behaviour	4	500
2	COM-5005	Direct Taxes	4	500
3	COM-5006	Security Analysis and Portfolio Management	4	500
4	COM-5007	Cost and Management Accounting	4	500
Total Credits for DSC Courses in Semester II			16	
Discipline Specific Elective (DSE) Courses (4 credits)				
ACCOUNTING AND FINANCE				
1	COM-5205	Financial Derivatives	4	400
2	COM-5206	Management of Mutual Funds	4	400
Total Credits for DSE Courses in Semester II			4	
Total Credits in Semester II			20	

Syllabus of the Master of Commerce Programme

SUBJECTS TO BE OFFERED

STRUCTURE OF THE PROGRAMME (OA-35A)

SEMESTER-III

Research Specific Elective (RSE) Courses (12 credits)				
Sr. No.	Course Code	Title of the Course	Credits	Level
1	COM-6000	Research Methodology	4	500
2	COM-6001	Basic Econometrics	4	500
3	COM-6002	Qualitative Research	4	500
4	COM-6003	Business Analytics	4	500
5	COM-6004	Data Insights and Analytics	4	500
Total Credits of RSE Courses in Semster III			12	
Discipline Specific Vocational Elective (DSVE) Courses (8 credits)				
ACCOUNTING AND FINANCE (Specialization)				
6	COM-6401	Personal Financial Planning and Wealth Management	4	500
7	COM-6402	Indirect Taxes	4	500
8	COM-6403	E-Filing of Income Tax Returns for Individual Assesseees	4	500
9	COM-6404	Computerised Accounting	4	500
Total credits of DSVE in Semester III			8	
Total credits in Semester III			20	

Discipline Specific Dissertation (DSD) (40 Credit Dissertation)				
Sr. No.	Course Code	Title of the Course	Credits	Level
1	COM-6501	Dissertation	40	500
Total Credits in Semester IV			40	

Syllabus of the Master of Commerce Programme

SUBJECTS TO BE OFFERED

STRUCTURE OF THE PROGRAMME (OA-35A)

SEMESTER-IV

Generic Elective (GE) Courses (20 credits)				
ACCOUNTING AND FINANCE (Specialization)				
Sr. No.	Course Code	Title of the Course	Credits	Level
1	COM-6201	Advanced Econometrics	4	500
2	COM-6202	Environmental, Social and Governance- Principles and Practice	4	500
3	COM-6203	Cost Management and Control	4	500
4	COM-6204	Treasury and Forex Management	4	500
5	COM-6205	International Financial Management	4	500
6	COM-6206	Corporate Valuation	4	500
7	COM-6207	Banking and Financial Institutions	4	500
8	COM-6208	Corporate Mergers and Acquisitions	4	500
9	COM-6209	Management of Financial Services	4	500
10	COM-6210	Financial Risk Management	4	500
Total credits for GE Courses in Semester IV			20	

Discipline Specific Dissertation (DSD) / Internship (20 Credit Dissertation)				
Sr. No.	Course Code	Title of the Course	Credits	Level
1	COM-6502	Dissertation	20	500
Total Credits in Semester IV			20	

Program : Master of Commerce [M.Com]

A BRIEF DESCRIPTION OF THE PROGRAMME

The 2-year Master of Commerce Programme is based on the Choice-Based Credit System of Instruction, based on NEP 2020. (Effective from Academic year 2025-26). Semester-wise New Education Policy (NEP) is offered to provide extensive specialized knowledge in different domains of Commerce and Business for inculcating multiple appropriate skills and ethical values in the students. More specifically, the Programme aims to develop the human potential to serve various fields of the teaching profession and also to serve for research in the social sciences, thereby helping for the needs of industry at micro and macro levels.

OBJECTIVES OF THE PROGRAMME

1. To provide conceptual knowledge and its applications in various areas of the commerce discipline.
2. To facilitate the students' various opportunities to study the professional courses in parallel with the Commerce discipline.
3. To provide the knowledge to the students to become growth agents in various fields, namely, academics, businesses/industries, government, and also as entrepreneurs.

ELIGIBILITY AND ADMISSION PROCEDURE

Eligibility for admission to the M. Com Programme is based on the Goa University Ordinance [OA-20.6.7 Goa Business School (c)], and admission is based on the Common Entrance Examination conducted by the Goa University. The candidates admitted are expected to possess the basic knowledge in the Commerce Courses covered at the Degree level.

PROGRAMME OUTCOME

- Enhancing the horizon of knowledge to enable the learners to carry out successful research and pursue academic or professional careers.
- Developing Problem Analysis Skills and knowledge, and applying the same in real-life situations.
- Using research knowledge and aptitude acquired in the course of study for solving socially relevant problems.
- Understanding the role and applicability of knowledge acquired in the context of society, environment and sustainable development sticking on to the ethics and values.
- Developing effective communication skills and ability to work in teams by strengthening group dynamics.
- Fostering ability to engage in lifelong learning, demonstrating empathetic social concern, contributing to the development of nation, by making use of awareness gained on various issues.

Program : Master of Commerce [M.Com]

DURATION OF THE PROGRAMME

The M.Com (Semester pattern with Credit System) degree Programme shall be of 2 years' duration, divided into two parts, Part I and Part II, and 4 semesters. Overview of the Course Structure is as follows (numbers shown are the Credits):

i. For Students opting for only Courses

Courses	SEM I	SEM II	SEM III	SEM IV	Credits
Discipline Specific Core (DSC)	16 (400)	16 (500)			32
Discipline Specific Elective (DSE)	4 (400)	4 (400)			08
Research Specific Elective Course (RSE)			12 (500)		12
Discipline Specific Vocational Elective Course (DSVE)			8 (500)		08
Generic Elective Course (GE)				20(500)	20
Total Credits	20	20	20	20	80

Note: Figures in brackets indicate the level of courses.

ii. For Students opting for 20 Credits Dissertation

Courses	SEM I	SEM II	SEM III	SEM IV	Credits
Discipline Specific Core (DSC)	16 (400)	16 (500)			32
Discipline Specific Elective (DSE)	4 (400)	4 (400)			08
Research Specific Elective Course (RSE)			12 (500)		12
Discipline Specific Vocational Elective Course (DSVE)			8 (500)		08
Discipline Specific Dissertation (DSD)*/ Internship				20(500)	20
Total Credits	20	20	20	20	80

* - Including 4 Credits of Research Methodology/Dissertation-related Courses to be opted in consultation with the guide.

Note: Figures in bracket indicate level of courses.

Program : Master of Commerce [M.Com]

DURATION OF THE PROGRAMME

- There are FIVE (5) Courses with 4 Credits each in Semester 1 and 2, having FOUR Core Courses [DSC] and ONE Optional Course [DSE].
- Semester 3 will have FIVE Optional Courses with 4 Credits each, of which THREE are Research Specific [RSE], and TWO are Discipline Specific Vocational Elective [DSVE] Courses.
- Semester 4 students have the option to choose either a 20-credit Discipline Specific Dissertation or five Generic Elective Courses, each carrying 4 credits.
- The Total Credits and Marks of the M.Com Degree Examination of Part I and II shall be 80 Credits and 2000 Marks. The total number of 80 Credits shall comprise 32 Credits of Core Courses (Compulsory) and 48 Credits of Elective Courses; and/or Dissertation.
- Optional Courses will be offered only if 20% of the students opt for the Courses, and also if the availability of Faculty Members permits. Optional courses from other disciplines of Goa University, and also the courses available at the SWAYAM portal, are also allowed to be taken.

CREDITS (Core, Optional & Dissertation)

- A student shall be required to obtain a minimum of 60 Credits from the parent Discipline, out of which 32 Credits shall be Discipline Specific Core; 8 Credits shall be Discipline Specific Elective Courses. The remaining 20 Credits can be obtained via Dissertation/Courses.
- In order to be eligible for the award of specialization within a Discipline, a Student shall earn a minimum of 28 credits of Elective courses and/or Dissertation as recommended by the Board of Studies.

SCHEME OF TEACHING

There will be 4 sessions of 60 minutes each per week for every course. The classes will be conducted in offline modes. The faculty member(s) concerned may decide the component of the syllabus to be offered through offline mode. The required resources for each course will be provided at the end of the syllabus and also during the course of study. In certain courses, the teaching pattern may include 2 hours of theory and 4 hours of practical sessions per week, as the case may be.

Semester I
Program : Master of Commerce [M.Com]

Course Code: COM-5000

Course Title : Advanced Financial Management

Number of Credits : 04

Prerequisite : NIL

Effective from AY : 2025-26

Objectives of the Course:

1. To provide fundamental knowledge about the company's finances and management.
2. To enable the students to understand the financial decision-making process to enhance shareholders' wealth.
3. To understand the techniques of financial management and apply the methods in financial decision-making.
4. To understand the impact of distribution of Dividend among shareholders on Firms growth

Course Outcome:

C01: Gain knowledge of principles and concepts used in finance

C02: Analyze various sources of finance, mobilize and deploy in viable long term investment opportunities

C03: Manage short term resources of the firm efficiently

C04: Take appropriate decision with regards to distribution of profit keeping in mind shareholders needs and firms' growth

Semester I
Program : Master of Commerce [M.Com]

Course Code: COM-5001

Course Title : Advanced Corporate Accounting

Number of Credits : 04

Prerequisite : NIL

Effective from AY : 2025-26

Objectives of the Course:

1. To enable students to understand and prepare financial statements of companies, banking, and insurance entities in accordance with relevant statutory requirements and regulatory formats.
2. To provide knowledge of accounting for business combinations, including the procedures and methods for amalgamation and reconstruction of companies, along with the preparation of post-restructuring financial statements.
3. To familiarize students with the legal and accounting procedures involved in the liquidation of companies, including the preparation of the statement of affairs and the liquidator's final statement of account.
4. To develop the ability to prepare consolidated financial statements by understanding the relationship between holding and subsidiary companies and applying relevant consolidation adjustments

Course Outcome:

CO1: Understand and prepare financial statements of companies, banks, and insurance companies in compliance with relevant legal and regulatory frameworks.

CO2: Develop a financial reporting format/template suitable for a new business scenario or regulatory change.

CO3: Explain and apply the accounting treatment for amalgamation and reconstruction of companies, including the calculation of purchase consideration.

CO4: Develop a restructuring plan for a financially distressed company and justify the choice between internal or external reconstruction.

CO 5: Understand the process of company liquidation and prepare the statement of affairs and liquidator's final statement of account.

CO 6: Explain the concepts of holding and subsidiary companies and apply consolidation procedures to prepare consolidated financial statements.

Semester I
Program : Master of Commerce [M.Com]

Course Code: COM-5002

Course Title : Entrepreneurship and Venture Capital

Number of Credits : 04

Prerequisite : NIL

Effective from AY : 2025-26

Objectives of the Course:

1. To acquire knowledge about evolution of Entrepreneurial activities.
2. To understand the significance of various resources required [emphasizing on venture capital financing].
3. To access the potential business ideas based on business plans.
4. To learn about business life cycles for entrepreneurs as well as venture capitalists, and
5. To identify the potential required for becoming one of the growth agents for socio-economic transformation, namely, entrepreneurs, intrapreneurs or joining with government.

Course Outcome:

C01: Understand the evolution of entrepreneurial activities.

C02: Understand significance of Venture Capital financing.

C03: Prepare Business Plans and also assess using various valuation approaches.

C04: Understand significance of business life cycles.

C05: Making calculated decisions about various growth strategies

C06: Identify the potential to become a growth agent

Semester I
Program : Master of Commerce [M.Com]

Course Code: COM-5003

Course Title : Organizational Behaviour

Number of Credits : 4

Prerequisite : NIL

Effective from AY : 2025 - 2026

Objectives of the Course:

1. To introduce the fundamentals of individual behaviour within organizations.
2. To explain conflict and stress management techniques in the workplace.
3. To explore group dynamics, informal leadership, and organizational politics.
4. To understand counselling methods and change management processes.

Course Outcome:

C01: Understand different models of Men and how perception, values, attitudes, and motivation influence individual actions.

C02: Analyze sources, types, and consequences of conflict and stress and apply effective strategies for managing them.

C03: Evaluate group dynamics, the role of informal leaders, and the impact of organizational politics on power relationships and decision-making.

C04: Apply appropriate counselling approaches and change management process model to facilitate personal development and organizational transformation.

Semester I
Program : Master of Commerce [M.Com]

Course Code: COM-5201

Course Title : Capital Markets & Stock Exchange Operations

Number of Credits : 04

Prerequisite : NIL

Effective from AY : 2025-2026

Objectives of the Course:

1. Understand the structure and functions of primary and secondary capital markets in India.
2. Explain the trading, settlement, and listing processes across major Indian stock exchanges like BSE and NSE.
3. Analyze the construction, purpose, and methodologies of stock market indices.
4. Evaluate risk management and surveillance systems adopted by Indian stock exchanges to protect investor interests.

Course Outcome:

C01: Understanding of the primary and secondary capital markets in India.

C02: Explain & apply the trading systems & settlement procedures followed in BSE and NSE.

C03: Compare different stock market indices and their construction methodologies

C04: Assess the effectiveness of risk containment and surveillance measures implemented by SEBI and stock exchanges.

Semester I
Program : Master of Commerce [M.Com]

Course Code: COM-5202

Course Title : Financial Services Operations

Number of Credits : 4

Prerequisite : NIL

Effective from AY : 2025-2026

Objectives of the Course:

1. To explain the growth, structure, and classification of financial services and credit rating agencies.
2. To describe the concept, process, and legal aspects of securitization in India.
3. To examine the structure, functioning, and regulations of the depository system in India.
4. To familiarize students with the operations, services, and core activities related to depository accounts and transactions.

Course Outcome:

C01: Identify and classify various financial services and functioning of credit ratings agencies.

C02: Analyze the securitization process, asset classes, benefits, and legal frameworks of the SARFAESI Act.

C03: Evaluate the bye-laws and operational guidelines governing depositories and their business partners.

C04: Demonstrate the procedures of dematerialization, rematerialization, settlement, and pledging of securities through depositories.

Semester II
Program : Master of Commerce [M.Com]

Course Code: COM-5004

Course Title : Marketing and Consumer Behaviour

Number of Credits : 04

Prerequisite : NIL

Effective from AY : 2025-2026

Objectives of the Course:

1. Understand the evolution of business around the world and its impact on global GDP over the years.
2. Understand and analyse the basic marketing system over the years.
3. Understand the significance of consumer behaviour
4. Understand the role and importance of carrying out successful marketing research.

Course Outcome:

C01: Understand the significance of Marketing over the years.

C02: Apply STP and appropriate Marketing Mix based on the product lifecycle.

C03: Understand latest developments in the field of Marketing

C04: Understand various theories on Consumer Behaviour.

C05: Assess various aspects of consumer behaviour through marketing research

C06: Understand the role and importance of ethics on marketing.

Semester II
Program : Master of Commerce [M.Com]

Course Code: COM-5005

Course Title : Direct Taxes

Number of Credits : 04

Prerequisite : NIL

Effective from AY : 2025-2026

Objectives of the Course:

- This course aims at providing the students with a comprehensive introduction to Income Tax to enable them to compute income from different sources and calculate tax liability for individuals and corporate.

Course Outcome:

C01: Explain and critically analyse the Income-tax Act provisions per the recent Finance bill.

C02: Analyse and evaluate the tax provisions regarding computing Income under the heads, Income from Salary, Income from House Property, Income from Business and Profession, Income from Capital gains and Other sources.

C03: Evaluate the tax provisions related to the computation of gross total income and tax liability, and apply them to practical scenarios.

C04: Compute and analyze an individual's gross total income and tax liability, assessing the impact of various deductions and exemptions and create optimized tax-saving strategies based on current provisions.

Semester II
Program : Master of Commerce [M.Com]

Course Code: COM-5006

Course Title : Security Analysis & Portfolio Management

Number of Credits : 04

Prerequisite : NIL

Effective from AY : 2025-26

Objectives of the Course:

1. To enable students to understand the analysis of Return and Risk of Securities.
2. To enable students to analyze the Equity and Debt instruments of companies.
3. To enable students to study and select a Portfolio.
4. To enable students to evaluate Portfolio performance and revise the portfolios.

Course Outcome:

C01: Perform Return and Risk Analysis of Companies

C02: Analyse the Equity and Debt of companies.

C03: Analyse and Select a Portfolio.

C04: Analyze Portfolio Performance and Revise Portfolios

Semester II
Program : Master of Commerce [M.Com]

Course Code: COM-5007

Course Title : Cost and Management Accounting

Number of Credits : 04

Prerequisite : NIL

Effective from AY : 2025-2026

Objectives of the Course:

1. To provide a thorough understanding of cost and management accounting principles, concepts, and systems.
2. To develop the ability to apply cost control techniques and perform cost-volume-profit and breakeven analysis for business decision-making.
3. To enable interpretation and analysis of financial statements using comparative, common-size, trend, ratio, and cash flow analysis.
4. To familiarize students with contemporary developments in accounting, including environmental, social, and human resource accounting.
5. To enhance critical thinking and problem-solving skills through the application of accounting tools in real-world business scenarios.

Course Outcome:

C01: Define cost accounting and management accounting, explain their objectives, scope, and the role of management accountants in decision-making.

C02: Apply marginal costing, absorption costing, and standard costing to calculate break-even points, perform cost-volume-profit analysis, and solve related practical problems

C03: Interpret financial statements using comparative, common-size, trend, and ratio analysis, and create a financial analysis report with actionable insights.

C04: Describe contemporary developments in accounting, such as environmental, social, and human resource accounting, and evaluate their relevance and impact on modern accounting practices.

C05: Apply accounting tools like cost-volume-profit analysis to support business decision-making and develop strategies for managing costs and improving profitability.

Semester II
Program : Master of Commerce [M.Com]

Course Code: COM-5205

Course Title : Financial Derivatives

Number of Credits : 4

Prerequisite : NIL

Effective from AY : 2025–26

Objectives of the Course:

1. To introduce the fundamentals and applications of financial derivatives.
2. To enable understanding of risk management through derivative instruments.
3. To equip students with practical knowledge on futures, forwards, options, and swaps.
4. To analyze derivative strategies aligned with portfolio and corporate finance.

Course Outcome:

C01: Explain the basic concepts, instruments, and regulatory structure of the derivatives market.

C02: Analyze and apply forward and futures contracts for hedging and speculation.

C03: Evaluate and construct options strategies using pricing models and risk measures.

C04: Apply and critically assess advanced derivatives and their use in managing financial risks.

Semester II
Program : Master of Commerce [M.Com]

Course Code: COM-5206

Course Title : Management of Mutual Funds

Number of Credits : 04

Prerequisite : NIL

Effective from AY : 2025-2026

Objectives of the Course:

1. To explain the fundamental concepts, roles, and benefits of mutual funds and classify their various types.
2. To describe the structure, organization, and regulatory framework for setting up mutual funds in India.
3. To analyze the components and significance of mutual fund offer documents including SID, SAI, and KIM.
4. To familiarize students with various investor services and investment plans offered under mutual funds.

Course Outcome:

C01: Identify and differentiate between various types of mutual funds.

C02: Understand the procedural framework and roles of key entities involved in the formation and operation of mutual funds in In

C03: Analyze and interpret mutual fund offer documents and assess regulatory disclosures.

C04: Evaluate different mutual fund investment plans and services to determine their suitability for varied investor needs.

Semester III
Program : Master of Commerce [M.Com]

Course Code: COM-6000

Course Title : Research Methodology

Number of Credits : 04

Prerequisite : NIL

Effective from AY : 2025-2026

Objectives of the Course:

1. To acquire knowledge about successfully carrying out research.
2. To develop the skill of identifying research gap by conducting literature review.
3. To identify the research questions, objectives, hypothesis, and the required statistical techniques.
4. To learn the process of collecting relevant data, analyzing the same and interpreting the results, and
5. To prepare the final research reports by strictly following the research and publication ethics.

Course Outcome:

CO 1 : Successfully carry out a literature review, content analysis, and identify relevant research problems.

Cognitive Levels: Remembering, Understanding, Applying, Analysing, Evaluating and Creating.

CO 2 : Identify various statistical techniques required for the research questions.

Cognitive Levels: Remembering, Understanding, Applying, Analysing, and Evaluating.

CO 3 : Identify and collect relevant psychometric / econometric data and use the appropriate tool for analysing the data, and interpretation of results.

Cognitive Levels: Understanding, Applying, Analysing, Evaluating and Creating

CO 4 : Ensuring intellectual honesty, research and publication ethics while preparing the research report.

Cognitive Levels: Remembering, Understanding, Applying, Analysing, Evaluating and Creating

Semester III
Program : Master of Commerce [M.Com]

Course Code: COM-6001

Course Title : Basic Econometrics

Number of Credits : 04

Prerequisite : NIL

Effective from AY : 2026-27

Objectives of the Course:

1. To acquire foundational knowledge of regression analysis and develop skills in applying regression models to data.
2. To understand basic knowledge and skills of diagnostic testing concerning regression models.
3. To enable learners to master basic econometric techniques for analysis of cross-section data.
4. To enable learners to acquire basic time series analysis and forecasting skills using econometric and event study methodology.

Course Outcome:

CO 1: Apply methodology of regression analysis in developing models for data in social sciences.

Cognitive Levels: Remembering and Understanding, Applying, Analyzing, Evaluating and create.

CO 2: Perform diagnostic tests on regression models and improvise their models.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, Evaluating and create.

CO 3: Demonstrate application of dummy variables for varied purposes in the context of cross-section data.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, Evaluating and create.

CO 4: Develop basic time series models for forecasting using the ARIMA structure.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, Evaluating and create.

CO 5: Apply event study methodology on time series data for research and analytical purposes.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, Evaluating and create.

Semester III
Program : Master of Commerce [M.Com]

Course Code: COM-6002

Course Title : Qualitative Research

Number of Credits : 04

Prerequisite : NIL

Effective from AY : 2025-26

Objectives of the Course:

1. To acquire knowledge about importance of carrying out qualitative research.
2. To understand the process of carrying out qualitative research and identify relevant areas, develop research questions and related interview questions.
3. To enable and acquire the ability of active listening skills in interviews and focus group discussions on engaging in data collection, by expressing interest in collecting the information, so participants get encouraged to provide relevant and in-depth information promptly.
4. To engage in preliminary interviews in classrooms, improvise the skill by listening, reviewing, and understanding how to record the recorded interviews, and conducting mock interviews and role-plays to have more clarity before going for the final interview.
5. To conduct various ways of analysing the qualitative data collected to find the themes, provide appropriate and relevant interpretations.
6. To prepare and submit a qualitative research report.

Course Outcome:

CO 1: Understand importance of carrying out qualitative research.

Cognitive Levels: Remembering, Understanding, and Applying.

CO 2: Prepare a sound qualitative research proposal.

Cognitive Levels: Remembering, Understanding, Applying, and Creating

CO 3: Develop relevant research questions, identify respondents, carryout field survey, and record the interviews.

Cognitive Levels: Understanding, Applying, Analysing, and Creating

CO 4: Identify the emerging pattern using available tools.

Cognitive Levels: Remembering, Understanding, Applying, and Analysing

CO 5: Preparation of effective and impressive qualitative report.

Cognitive Levels: Remembering, Understanding, Applying, Analysing, Evaluating, and Creating

Semester III
Program : Master of Commerce [M.Com]

Course Code: COM-6003

Course Title : Business Analytics

Number of Credits : 04

Prerequisite : NIL

Effective from AY : 2026-27

Objectives of the Course:

1. To apprise the learners about the Business analytics process and provide exposure to relevant applications and programming used in Business analytics.
2. To develop expertise in learners in using data visualisation tools and techniques for obtaining business insights.
3. To train learners in Python.
4. To enable learners to apply machine learning techniques.

Course Outcome:

CO 1: Explain the concepts in business analytics, its process, and strategic significance.

Cognitive Levels: Remembering and Understanding

CO 2: Perform descriptive analytics on data with techniques of descriptive statistics and data visualization.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, Evaluating and create

CO 3: Learn how to work with Python.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, Evaluating and create

CO 4: Apply techniques of Dummy classifier, Logistic regression, Decision tree, and Random forest

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, Evaluating and create.

Semester III
Program : Master of Commerce [M.Com]

Course Code: COM-6004

Course Title : Data Insights and Analytics

Number of Credits : 04

Prerequisite : NIL

Effective from AY : 2026-27

Objectives of the Course:

1. To enable the learners to identify data types used in analytics.
2. To enhance the learners' skills in applying relevant statistical and analytical tools for primary and secondary data.
3. To thoroughly train learners using various data analytical software such as R, Tableau and Spread Sheet.
4. To enable learners to Create interactive visualization for better insight using various visualization tools.

Course Outcome:

CO 1: Explain the fundamental concepts, terminologies, and types of Data Analytics including Descriptive, Diagnostic, Predictive, and Prescriptive Analytics.

Cognitive Levels: Remembering and Understanding.

CO 2: Apply R Studio for performing data import, data manipulation, descriptive and predictive analytics, and generate visual reports.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing and Evaluating and create.

CO 3: Demonstrate the ability to use Tableau for connecting data sources, creating visualizations, dashboards, and stories for analytical reporting.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing and Evaluating and create

CO 4: Utilize Spreadsheet tools for data organization, analysis, financial modeling, and dashboard creation using advanced formulas and functions.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating and create.

Semester III
Program : Master of Commerce [M.Com]

Course Code: COM-6401

Course Title : Personal Financial Planning and Wealth Management

Number of Credits : 4 (2T + 2P)

Prerequisite : NIL

Effective from AY : 2025-26

Objectives of the Course:

1. To familiarize students with the fundamentals, scope, and process of personal financial planning and wealth creation.
2. To enable understanding of insurance, retirement, taxation, and estate planning as essential components of financial security.
3. To develop the ability to apply investment and risk management principles for effective portfolio construction.
4. To equip students with skills to formulate integrated wealth management strategies for sustainable financial growth.

Course Outcome:

CO 1: Analyze the process and importance of personal financial planning for effective wealth creation.

Cognitive Levels: Remembering, Understanding, Applying and Analyzing

CO 2: Evaluate key aspects of insurance, retirement, taxation, and estate planning for financial stability.

Cognitive Levels: Remembering, Understanding, Applying and Analyzing

CO 3: Apply investment and risk management strategies to develop balanced portfolios.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating and create

CO 4: Design integrated wealth management strategies for long-term financial sustainability.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating and create

Semester III
Program : Master of Commerce [M.Com]

Course Code: COM-6402

Course Title : Indirect Taxes

Number of Credits : 4 (2T + 2P)

Prerequisite : NIL

Effective from AY : 2026-27

Objectives of the Course:

1. To explain the evolution of indirect taxation and the transition to the GST framework.
2. To understand the structure, components, and key provisions of GST laws.
3. To apply practical aspects of GST compliance including registration, invoicing, ITC, returns, and refunds.
4. To analyze Customs Act and Tariff Act provisions relating to valuation and duty computation.
5. To demonstrate knowledge of assessment, demand, and recovery procedures under GST and Customs.
6. To evaluate the economic and administrative rationale of GST compared to the pre-GST regime.

Course Outcome:

CO 1: Understand basic concepts of Goods and Service Tax, CGST, SGCT, IGST, Classification of Goods, and Valuation Rules.

Cognitive Levels: Remembering and Understanding.

CO 2: Discuss the tax provisions concerning the Composition Scheme under GST, Exemptions under GST, Concept of Supply of goods, and Nature of Supply.

Cognitive Levels: Remembering, Understanding, Applying and Evaluating

CO 3: Learn the basic procedures under GST, incorporating the Registration, Filing of Returns, and Tax Payment.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing , Evaluating and create

CO 4: Understand the tax provisions of Customs Law, Valuation, and Baggage Rules.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating.

Semester III
Program : Master of Commerce [M.Com]

Course Code: COM-6403

Course Title : E-Filing of Income Tax Returns for Individual Assesseees

Number of Credits : 4 (2T + 2P)

Prerequisite : COM-5005

Effective from AY : 2026-27

Objectives of the Course:

1. To provide a conceptual understanding of the income tax framework relevant to individual assesseees.
2. To familiarize learners with online registration, Aadhaar linking, and use of the e-filing portal.
3. To train students in the preparation and e-filing of ITR-1 and ITR-2 for individual taxpayers.
4. To equip learners with the ability to handle verification, rectification, and post-filing compliance activities.

Course Outcome:

CO 1: Explain the structure and procedural requirements of the Indian Income Tax system for individuals.

Cognitive Levels: Remembering and Understanding.

CO 2: Operate the Income Tax e-filing portal for individual registration and compliance

Cognitive Levels: Remembering, Understanding, and Applying.

CO 3: Prepare, file, and verify ITR-1 and ITR-2 based on different income scenarios.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing and Evaluating

CO 4: Analyze post-filing issues such as rectifications, acknowledgements, and responses to notices.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating.

Semester III
Program : Master of Commerce [M.Com]

Course Code: COM-6404

Course Title : Computerized Accounting

Number of Credits : 4 (2T + 2P)

Prerequisite : Nil

Effective from AY : 2026-27

Objectives of the Course:

1. To introduce students to computerized accounting using Tally.
2. To provide hands-on skills for recording transactions, managing ledgers, and generating reports.
3. To prepare financial statements and inventory reports using Tally.
4. To enhance error rectification, bank reconciliation, and MIS reporting skills.

Course Outcome:

CO 1: Explain the structure and workflow of computerized accounting systems and their advantages over manual accounting.

Cognitive Levels: Remembering and Understanding.

CO 2: Operate Tally software for accounting transactions, including inventory management and ledger maintenance.

Cognitive Levels: Remembering, Understanding, and Applying.

CO 3: Record, simulate, and report GST transactions in Tally, including sales, purchases, and GST ledgers

Cognitive Levels: Remembering, Understanding, Applying, Analyzing and Evaluating and create

CO 4: Prepare financial statements, reconcile errors, and generate reports including GST summaries for decision-making

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating and create.

Semester IV
Program : Master of Commerce [M.Com]

Course Code: COM-6201

Course Title : Advanced Econometrics

Number of Credits : 04

Prerequisite : Nil

Effective from AY : 2026-27

Objectives of the Course:

1. To enable learners to apply cross-section regression models on limited dependent variables.
2. To enable learners to acquire time series modeling and forecasting skills with advanced analytical techniques for short-term and long-term relationships in variables of interest.
3. To enhance skills in estimation and forecasting of volatility.
4. To provide skills in building panel data models for examining dependency relationships amongst financial variables.

Course Outcome:

CO 1: Apply probability-based models, including LPM, logit, and probit models, to data in social sciences.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating and create.

CO 2: Perform forecasting by developing VAR models.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating and create

CO 3: Estimate Granger causality models, including the VAR framework.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating and create

CO 4: Develop models for examining the long-run relationship between financial variables using Johansen's cointegration and ARDL models.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating and create

CO 5: Forecast financial market volatility using advanced GARCH volatility models and Kalman filter.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating and create.

CO 6: Demonstrate ability to develop useful panel data models with appropriate diagnostic procedures.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating and create.

Semester IV
Program : Master of Commerce [M.Com]

Course Code: COM-6202

Course Title : Environmental, Social and Governance: Principles and Practice

Number of Credits : 04

Prerequisite : Nil

Effective from AY : 2025-26

Objectives of the Course:

1. To provide learners with the fundamental principles of ESG.
2. To enable understand the functioning of the board and its responsibilities towards ESG practices.
3. To analyze the risks associated with CSR practices and demonstrate risk management strategies.
4. To develop an insight into the reporting framework and disclosures under ESG.

Course Outcome:

CO 1: Understand the fundamental concepts underlying Environmental Social and Governance (ESG).

Cognitive Levels: Remembering, Understanding, Applying

CO 2: Explain the functioning of the board and its responsibilities towards ESG practices

Cognitive Levels: Remembering, Understanding, Applying, Analysing, and Evaluating.

CO 3: Identify the risks associated with CSR practices and demonstrate risk management strategies.

Cognitive Levels: Remembering, Understanding, Applying, Analysing, and Evaluating and Creating

CO 4: Develop an insight into the reporting framework and disclosures under ESG.

Cognitive Levels: Remembering, Understanding, Applying, Analysing, and Evaluating.

Semester IV
Program : Master of Commerce [M.Com]

Course Code: COM-6203

Course Title : Cost Management and Control

Number of Credits : 04

Prerequisite : Nil

Effective from AY : 2026-27

Objectives of the Course:

1. To familiarize students with the concepts, techniques, and strategic importance of cost management in decisionmaking.
2. To develop an understanding of cost control, cost reduction, and cost avoidance techniques in modern business environments.
3. To enable students to apply analytical tools such as Activity-Based Costing, Target Costing, and Transfer Pricing for effective managerial decisions.
4. To equip students with quantitative and optimization techniques like Network Analysis, Transportation, and Assignment problems for cost efficiency and resource utilization.

Course Outcome:

CO 1: Explain the fundamental concepts and contemporary relevance of cost management, including cost control, reduction, and strategic cost management.

Cognitive Levels: Remembering and Understanding.

CO 2: Analyze and compare traditional costing systems with modern approaches such as Activity-Based Costing, Target Costing, and Transfer Pricing to support managerial decision-making

Cognitive Levels: Remembering, Understanding, Applying and Analyzing.

CO 3: Apply cost management and control techniques using PERT and CPM models to optimize cost and improve operational efficiency.

Cognitive Levels: Remembering, Understanding, Applying, and Analyzing.

CO 4: Evaluate and interpret results from Transportation and Assignment problems to recommend cost-effective solutions for business decision-making

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, Evaluating and Create

Semester IV
Program : Master of Commerce [M.Com]

Course Code: COM-6204

Course Title : Treasury and Forex Management

Number of Credits : 04

Prerequisite : Nil

Effective from AY : 2025-26

Objectives of the Course:

1. To familiarize students with the framework, structure, and decision-making processes involved in treasury management.
2. To understand the structure of the forex market and the mechanism of exchange rate determination.
3. To equip students with the knowledge of the fundamentals and managerial aspects of foreign exchange management in business organizations.
4. To develop practical understanding of forex trading mechanisms, hedging tools, and settlement procedures.

Course Outcome:

CO 1: Demonstrate understanding of treasury functions and systems for effective liquidity and cash flow management.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing

CO 2: Analyze domestic financial markets and assess risk and return through treasury instruments.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, Evaluating

CO 3: Analyze exchange rate mechanisms and apply forex concepts to practical situations.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing

CO 4: Apply and evaluate trading and hedging strategies to manage currency risk and settlements

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, Evaluating

Semester IV
Program : Master of Commerce [M.Com]

Course Code: COM-6205

Course Title : International Financial Management

Number of Credits : 04

Prerequisite : Nil

Effective from AY : 2025-26

Objectives of the Course:

1. To understand international finance, monetary systems and global financial instruments.
2. To familiarize students with financing, investing, and working capital decisions in MNCs.
3. To understand foreign exchange markets and factors influencing exchange rates.
4. To develop skills to manage foreign exchange exposure and risk.

Course Outcome:

CO 1: Analyze international finance concepts, instruments, and monetary systems .

Cognitive Levels: Remembering, Understanding, Applying, Analyzing,

CO 2: Apply financing, investing, and working capital decisions for MNCs.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, Evaluating

CO 3: Analyze foreign exchange markets and apply exchange rate theories.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing

CO 4: Measure and manage foreign exchange exposures and risks

Cognitive Levels: Remembering, Understanding, Applying, Analyzing

Semester IV
Program : Master of Commerce [M.Com]

Course Code: COM-6206

Course Title : Corporate Valuation

Number of Credits : 04

Prerequisite : Nil

Effective from AY : 2026-27

Objectives of the Course:

1. Provide an in-depth understanding of the principles, context, and approaches to corporate valuation.
2. Develop analytical skills to apply enterprise discounted cash flow (DCF) and relative valuation models in realworld contexts.
3. Enable learners to evaluate valuation biases, uncertainties, and complexities influencing corporate worth.
4. Equip students to assess value creation, enhancement, and reporting practices as per professional and regulatory standards.

Course Outcome:

CO 1: Explain the context, key approaches, and processes involved in corporate valuation including bias, uncertainty, and complexity.

Cognitive Levels: Remembering and Understanding.

CO 2: Apply Enterprise Discounted Cash Flow (DCF) models to assess firm value

Cognitive Levels: Remembering, Understanding, Applying, Analyzing and Evaluating.

CO 3: Analyze and compare valuation results using Relative Valuation and Non-DCF approaches such as book value, market multiples, and transaction methods

Cognitive Levels: Remembering, Understanding, Applying, Analyzing and Evaluating.

CO 4: Evaluate Economic Value Added (EVA) approach to value creation.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating

Semester IV
Program : Master of Commerce [M.Com]

Course Code: COM-6207

Course Title : Banking and Financial Institutions

Number of Credits : 04

Prerequisite : Nil

Effective from AY : 2026-27

Objectives of the Course:

1. Understand the structure, evolution, and regulatory framework of the Indian banking system and the role of the Reserve Bank of India (RBI).
2. Explain the relationship between banking operations and the overall economy, including monetary policy instruments and modern banking services.
3. Analyze the asset and liability management (ALM) framework, risk management practices, and regulatory norms applicable to banks in India.
4. Examine the role and functioning of major financial and non-banking financial institutions (FIs/NBFIs) in supporting economic development

Course Outcome:

CO 1: Define and describe the fundamental concepts, roles, and functions of banking, along with the structure and governance of the Indian banking system.

Cognitive Levels: Remembering and Understanding

CO 2: Explain the interlinkages between banking operations and macroeconomic variables, and the impact of RBI's monetary policy tools (CRR, SLR, Repo, Reverse Repo).

Cognitive Levels: Remembering, Understanding, Applying, and Analyzing

CO 3: Analyze asset-liability management techniques, liquidity risk, and the impact of NPA management, Basel norms, and regulatory frameworks on banking stability.

Cognitive Levels: Remembering, Understanding, Applying, and Analyzing.

CO 4: Evaluate the effectiveness of financial institutions and intermediaries (like NABARD, SIDBI, NHB, EXIM Bank, and IIFCL) in promoting economic growth and financial inclusion

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating.

CO 5: Develop informed insights and policy recommendations to address contemporary challenges in the Indian banking and financial sector.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating and Create

Semester IV
Program : Master of Commerce [M.Com]

Course Code: COM-6208

Course Title : Corporate Mergers and Acquisitions

Number of Credits : 04

Prerequisite : Nil

Effective from AY : 2025-26

Objectives of the Course:

1. Understand the fundamental concepts of corporate restructuring and various forms of mergers and acquisitions.
2. Analyze the theoretical foundations behind mergers, including efficiency, signaling, and agency theories.
3. Examine different types of mergers and the typical process involved in mergers and acquisitions.
4. Evaluate various takeover defenses.

Course Outcome:

CO 1: Define and describe the key forms of corporate restructuring, and explain their relevance in the Indian business context

Cognitive Levels: Remembering, Understanding, Applying and Analyzing.

CO 2: Apply merger theories in real world M&A Scenarios.

Cognitive Levels: Remembering, Understanding, Applying and Analyzing.

CO 3: Differentiate between types of mergers, assess the strategic fit and the process of acquisition

Cognitive Levels: Remembering, Understanding, Applying and Analyzing.

CO 4: Critically evaluate takeover defense mechanisms and design effective strategies to protect or acquire corporate control.

Cognitive Levels: Remembering, Understanding, Applying and Analyzing.

Semester IV
Program : Master of Commerce [M.Com]

Course Code: COM-6209

Course Title : Management of Financial Services

Number of Credits : 04

Prerequisite : Nil

Effective from AY : 2025-26

Objectives of the Course:

1. To explain the structure, legal aspects, and procedures of leasing.
2. To analyze the mechanisms, types, and legal frameworks of factoring.
3. To familiarize students with venture capital financing, stages and modes.
4. To introduce the key roles, and functions of investment banks and stock brokers with services offered.

Course Outcome:

CO 1: Apply the concepts and legal procedures of leasing.

Cognitive Levels: Remembering, Understanding, Applying, and Analyzing

CO 2: Analyze the different types of factoring.

Cognitive Levels: Remembering, Understanding, Applying, and Analyzing

CO 3: Evaluate venture capital financing models, stages of funding, and assess the role of angel investors

Cognitive Levels: Remembering, Understanding, Applying, and Analyzing

CO 4: Evaluate the functions, strategic roles and services of investment banks and stock brokers

Cognitive Levels: Remembering, Understanding, Applying, and Analyzing

Semester IV
Program : Master of Commerce [M.Com]

Course Code: COM-6210

Course Title : Financial Risk Management

Number of Credits : 04

Prerequisite : Nil

Effective from AY : 2025-26

Objectives of the Course:

1. To understand the concepts, types and principles of risk and risk management.
2. To assess and manage financial and business risks effectively.
3. To evaluate and mitigate credit risk.
4. To analyze and control operational risk.

Course Outcome:

CO 1: Demonstrate understanding of risk, its classifications, and the principles of risk management.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing

CO 2: Evaluate risk assessment techniques and implement suitable strategies for risk treatment and administration.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing

CO 3: Examine credit risk, its measurement and approaches to mitigation.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating and Create

CO 4: Analyse operational risk, its governance framework and methods of mitigation.

Cognitive Levels: Remembering, Understanding, Applying, Analyzing, and Evaluating and Create

Faculty Profile



Prof. (Dr.) Rajendra Kumbarjuvenkar

(Principal & Professor)
Ph.D, SET, M.Com, DCA,
Licentiate (Life and General Branch)

He has served as head of commerce department for the period for the academic years 2015-16 and 2018-19. He has also been the co-ordinator of NAAC committee as well as RUSA committee. His rich academic and teaching experience spans over a period of 31 years. He has Scopus indexed papers to his credit. In addition, he has contributed to the field of research through his study and publication of papers in various other acclaimed and recognised journals across India. He has also been closely associated with other administrative bodies, like Giants group of Porvorim and I Create Inc Goa among others, throughout his career.



Dr. Rajesh Amonkar

(Vice-Principal & Mentor)
Associate Professor of Commerce
Ph.D, M.Com, SET

He is currently serving as mentor of the Post Graduate Degree of Narayan Zantye College. He is Chairperson of BOS Sub-committees in Commerce. He has served as the NAAC Coordinator for 2 Cycle of accreditation. He is also the Public Information Officer for the RTI Cell of the College, College Coordinator for GIPARD, Brand Ambassador for "Har Ghar Dhyam". He is also an LMC Member. He has participated in various workshops, seminars and conferences and presented Research Papers and published Research papers in Journals. He has also invited as Resource Persons for workshops. He has also contributed towards creation of modules for E-content Development under project DISHTAVO, DHE, Govt. of Goa. He has 31 years of Teaching experience at Zantye College.



Ms. Meliissa Fernandes

Assistant Professor
M.Com (Accounting and Finance), SET

She has 7 years of teaching experience to her credit, 1.5 years at the UG level and also has 5.5 years teaching experience at the PG level. Her area of interest lies in the field of Accounting, Finance, and Management. She has presented and published research papers at National and International conferences.



Ms. Vinita Vilas Agarwadekar

Assistant Professor (Lecture Basis)
M.Com., NET, pursuing Ph.D.

She is an Assistant Professor in M.Com and B.Com with 11 years of postgraduate teaching experience and 1 year at the higher secondary level. She holds an M.Com in Accountancy and Finance, has qualified the NET examination on her first attempt, and received a Certificate of Merit for Outstanding Performance from St. Xavier's College, Mapusa. Currently pursuing her Ph.D. at Goa University in Health Insurance, she has presented papers at national and international conferences. Her academic interests include Accounting, Finance, and Health Insurance.

TOPPERS OF M.COM. PROGRAMME

2024-2025



Mast. Kapil M. Parab
1st Rank



Ms. Shefali R. Shetye
2nd Rank



Ms. Akansha A. Kalangutkar
3rd Rank

2023-2024



Mast. Priyanshu P. Rai
1st Rank



Mast. Yash Usapkar
2nd Rank



Mast. Aniket A. Naik
3rd Rank

2022-2023



Miss. Chitravi Chari
1st Rank



Miss. Ambika D. Prabhu
Mahambre
2nd Rank



Miss. Anagha A. Manerikar
3rd Rank

2021-2022



Miss. Anizka Vaz
1st Rank



Miss. Gauri Kundaikar
2nd Rank



Miss. Meghana Mangelkar
3rd Rank

TOPPERS OF M.COM. PROGRAMME

2020-2021



Miss. Atiya A. Qasmi
1st Rank



Miss. Sahira Banu S. Shaikh
2nd Rank



Mast. Sainath R. Raut
3rd Rank

2019-2020



Miss. Tanvi Jawdekar
1st Rank



Miss. Anissa Bi Khan
2nd Rank



Miss. KM Vaishali
3rd Rank

2018-2019



Miss. Uchi Parab
1st Rank



Miss. Rupali Betkekar
2nd Rank



Mast. Lokesh Velingkar
3rd Rank

2017-2018



Miss. Dhanashri Shet
1st Rank



Miss. Sushma Gawade
2nd Rank



Miss. Avisha Fadte Gaonkar
3rd Rank

TOPPERS OF M.COM. PROGRAMME

2016-2017



Miss. Mona Tilve
1st Rank



Mast. Girish Kapdi
2nd Rank



Miss. Aarti Irache
3rd Rank

2015-2016



Mast. Vighnesh Parab
1st Rank



Mast. Satish Rane
2nd Rank



Miss. Sanjana Halarnkar
3rd Rank

2014-2015



Mast. Amar Gawas
1st Rank



Miss. Ranjana Kharbhatker
2nd Rank



Miss. Vinita Gawade
3rd Rank

2013-2014



Miss. Gayatri Samant
1st Rank



Miss. Supriya Palkar
2nd Rank



Miss. Madhuri Malekar
3rd Rank

Our Achievers



NET/SET qualified Candidates	Place of Employment
Mr. Suraj Tuyekar	MES Vasant Joshi College of Arts and Commerce Zuarinagar
Ms. Dhanashri Balo	Vidya Probhidhini College of Commerce, Education, Computer & Management, Vidya Nagar, Alto Porvorim Goa
Ms. Sanjana Halarnkar	MES Vasant Joshi College of Arts and Commerce Zuarinagar
Ms. Mona Tilve	Narayan Zantye College of Commerce, Bicholim
Mr. Girish Kapdi	Swami Vivekanand Vidyaprasarak Mandal's College of Commerce, Borim
Mr. Satish Rane	Govt. College of Arts, Science & Commerce, Khandola
Ms. Vitiksha Venji	Dempo Charities Trust's S. S. Dempo College of Commerce and Economics, Cujira
Ms. Tanvi Bhandankar	Narayan Zantye College of Commerce, Bicholim
Mr. Priyanshu Pappu Rai	Research Scholar at BITS Pilani
Mr. Aniket Naik	IBPS, SBI Junior Associate

Life at Zantye's

Students' Council

The Students' Council, a non-statutory body, provides representation to the students of the college. The main objective of the council is to foster a spirit of leadership and confidence among the students. Students' Council comprises the elected student representatives in the posts of General Secretary, University Representative and Class Representatives led by two teacher representatives as council heads.



Talent Display at Funweek 2025



Annual Prize Distribution



Ghumat Aarti Competition



Students' Council Installation



Equinox 2025

Life at Zantye's

Campus Recruitment

The college organizes annual placement drives in the campus. This facilitates students to gain access to job opportunities on completion of undergraduate and post graduate courses. Companies like Goa Electronics Limited, Ethernet Xpress. Vedanta Ltd., Nexa Chowgule India Private Limited and Maya solutions have collaborations with the college. Students are interviewed personally on the campus on the assigned days of the placement drive and are then shortlisted and later selected based on a combination of their performance at the interview and their performance at the under graduate and/or post graduate examinations.



Campus Recruitment in Progress



Personal Interview at Placement Drive

Community Engagement

Vedanta:

Group Survey – Baseline Need Assessment Survey (NAS) and Social Impact Evaluation:



Life at Zantye's

Library

The library of the college provides a conducive learning and research environment to students and staff. Housing a peaceful ambience, the library has a seating capacity of Hundred people. The library has a collection of around 20114 Books in the text and reading categories, and nearly 62 Journals and Magazines, as well as, 13 National and local Newspapers.

The Library provides a Book Bank facility that offers free books to meritorious and needy students. The students of F.Y.B.Com. & S.Y.B.Com. are issued 2 cards for text-related books, T.Y.B.Com. students are offered 3 cards for text-related books. Students with a score of 60% and above in their previous examination are given a 'Scholar card'. The Library also provides WI-FI facilities, Laptops & E-Library facility to provide teachers and students with access to online resources such as INFLIBNET (6,000 + e-journals and 19,51,000 + e-books) and other online materials.

The library operates from 8.00 am to 5.00 pm from Monday to Saturday except public holidays. The library provides open access facility to students and staff. The Library has a separate section for teachers / research scholars to carry out research activities without any distraction. The library also provides Photocopy, Lamination and Spiral Binding facility for the students. The librarian organizes Talks, Book Exhibitions, Synopsis Writing Competitions and General Knowledge tests in order to inculcate reading habit among the students. Library provides internship to BLIS and MLISC students



A Treasure Trove of Knowledge



E-Library



**Section Dedicated to
'Distraction- Free' Knowledge Accumulation**

Life at Zantye's

Sports

The College has a full-fledged Gymkhana which is well equipped. It gives students an opportunity to engage themselves in indoor games like Table Tennis, Badminton, Chess, Carrom, Tennikoit, etc. Students can avail full range sports kits that are required in training for various games like Cricket, Football, Volleyball, Kho-Kho, Kabaddi, etc. Students are provided with training and opportunities to improve their sports skills.



Intercollegiate Kabaddi Competition



Annual Sports Meet



Gymnasium



Table Tennis



Badminton Court



Sports Ground

A Look into our College...



ICT Enabled Classroom



WIFI Campus



**Library-
The heart of the college**

A Look into our College...



**E- Library-
The
storehouse
Knowledge**

**online
of**

**Computer Lab-
A rendezvous
Technology**

with



**Seminar Hall -
The think tank**

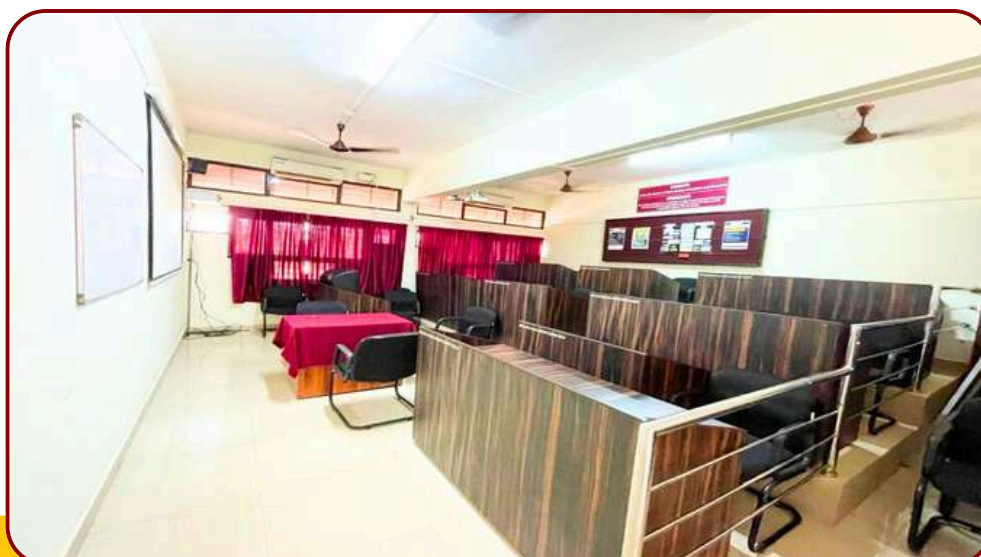
A Look into our College...



Medical Room



Counselling Room



Mini Hall

A Look into our College...



**Open Air
Auditorium-The Sky's
the limit**

Gymkhana



**Canteen- Nourishment
for mind and soul**



M. Com. Activities



Industrial Visit



Anusandhaan - 10



Certificate Courses

M. Com. Activities



Certificate Courses

Stall at Ganpati Bazar Showcasing Creativity and Entrepreneurship



Navratri Celebration

M. Com. Activities



Two days National Conference on “Navigating Commerce in Digital Era”



Fresher's Party



Farewell

M. Com. Activities



Data Visualization Competition – World Statistics Day



Educational Study Tour to the Heritage Cities of Rajasthan

Certificate Courses conducted by PG Dept. of Commerce

Certificate Course in Research Methodology



Certificate Course in 'Training for NET/SET & other competitive exams'



