REPORT OF TRAINING, INTERNSHIP AND PLACEMENT FOR THE ACADEMIC YEAR 2026-2027

1. PM INTERNSHIP SCHEME ORIENTATION PROGRAMME.

Narayan Zantye College of Commerce, Bicholim, Goa, organized an Orientation Programme on the **PM Internship Scheme** to create awareness among students about the opportunities and benefits offered under this flagship initiative of the Government of India. The programme aimed to encourage students to register for the scheme and understand the importance of internships in enhancing their career prospects.

During the session, students were informed about the objectives of the PM Internship Scheme, including providing real-world work experience, developing industry-relevant skills, improving employability, and offering financial assistance and insurance coverage. The registration process, eligibility criteria, and benefits of participating in internships with reputed companies were also explained in detail. Students actively interacted with the resource persons and clarified their queries regarding the scheme.

The programme witnessed enthusiastic participation, with **132 students** attending the orientation. As a result of the awareness created during the session, **students** successfully registered for the PM Internship Scheme. The positive response reflected the students' interest in gaining practical exposure and preparing themselves for future employment opportunities.

The programme was a great success and achieved its objective of motivating students to take advantage of this valuable initiative. Narayan Zantye College of Commerce remains committed to organizing such career-oriented programmes for the holistic development of its students.

2. INVESTOR AWARENESS PROGRAM UNDER THE SEBI SMARTS INITIATIVE IN COLLABORATION WITH NSE:

On 14th July 2026, the Training, Internship & Placement (TIP) Cell and Department of Commerce of Zantye Brothers Educational Foundation's Narayan Zantye College of Commerce, Bicholim, organized an Investor Awareness Program under the SEBI SMARTS initiative in collaboration with NSE by resource person Mr. Devendra Tare. The program was conducted at 12:00 PM in the college classroom at Sarvan, Goa and was attended by 160 T.Y.B. Com students. The objective of the program was to enhance financial literacy among students and to make them aware of the basics of savings, investment, and the securities market. The resource person from SEBI/NSE explained the role of SEBI as a market regulator and the functions of NSE. Through a PowerPoint presentation, students were introduced to various investment avenues such as mutual funds, SIPs, ETFs, and the importance of compounding and goal-based financial planning. The session also focused on investor rights, precautions to be taken while investing, and how to avoid fraudulent investment schemes. Students were guided about safe market practices and the procedure for opening demat accounts. The session was highly interactive, with students actively participating and clarifying their doubts regarding the stock market and career opportunities in the financial sector. The program successfully bridged theoretical knowledge gained in subjects like Business Finance with practical market realities. Overall, the program was informative and helped students develop a better understanding of financial discipline and smart investment habits, which is essential for their personal growth and professional internships.

3. CAMPUS RECRUITMENT DRIVE IN COLLABORATION WITH LOKMANYA MULTIPURPOSE CO-OPERATIVE SOCIETY LTD.

The Training, Internship & Placement Cell of Narayan Zantye College of Commerce, Bicholim - Goa, organized a Campus Recruitment Drive in collaboration with Lokmanya Multipurpose Co-operative Society Ltd. The drive was held on Tuesday, 11th August 2026 from 9:30 AM to 12:30 PM in the College Board Room. Around 14 ex-students participated in the Recruitment drive. Lokmanya Multipurpose Co-operative Society Ltd., established in 1995, is one of India's leading multi-state co-operative societies. With 30 years of excellence in service and a strong network of 213 branches across Goa, Karnataka, Maharashtra, and Delhi, the organization

continues to create valuable career opportunities. For this recruitment drive, the company announced vacancies for the position of Customer Relationship Associate in the Accounts Department. A total of 10 vacancies were available for North Goa branches. B. Com graduates from NZCC were eligible to apply, and candidates with an interest in Sales and Marketing were also encouraged to participate.

The objective of the drive was to provide placement opportunities to students, bridge the gap between academics and industry, and expose them to career options in the co-operative and financial sector. The organization highlighted benefits such as career growth, learning opportunities, and a professional work environment as part of a trusted institution with three decades of experience. For coordination and enquiries, Mrs. Sona Pangam, TIP Coordinator, Ms. Alisha Tavares, Assistant Professor. The Campus Recruitment Drive was a significant step towards enhancing student employability and strengthening industry-academia relations at NZCC.

4. A SPECIAL PROGRAM FOR STUDENTS TITLED "BUSINESS OPPORTUNITY PROGRAM [BOP]".

On 22nd August 2026, the Training, Internship and Placement (TIP) Cell of Zantye Brothers Educational Foundation's Narayan Zantye College of Commerce, Bicholim-Goa, in collaboration with SBI Life Insurance Company Ltd., Sanquelim, organized a Special Program for Students titled "Business Opportunity Program [BOP]". The session was held from 3:00 PM to 4:00 PM at SBI Life Insurance Company Ltd., Vasudev V. Shetye Residency, Muzarwada, Sankhali, Goa. The program was exclusively organized for undergraduates, fresh graduates and students seeking part-time roles and internships. Around 27 students participated in the programme. The main objective of the program was to create awareness among students about career growth, skill building, and emerging business opportunities in the financial and insurance sector. The resource person from SBI Life explained the various part-time roles, internship opportunities, and career paths available in the insurance industry. Students were guided about how to develop employability skills, communication, and leadership qualities required for the corporate sector. The session also highlighted the importance of financial

planning and entrepreneurship as a career option. The program was highly interactive and informative, with students actively participating and clarifying their doubts regarding internships and part-time job roles. The resource person shared practical insights about the industry and motivated students to take up internships to gain real-world experience. The program concluded with a vote of thanks and provided a valuable platform for students to explore business opportunities and bridge the gap between academic learning and industry requirements.

Learning Outcomes: Students understood the career opportunities in the insurance sector, gained knowledge about part-time roles and internships, and developed awareness about skill building for career growth.

Venue: SBI Life Insurance Company Ltd., Sankhali, Goa

Beneficiaries: T.Y.B. Com and other undergraduate students seeking internships and part-time roles.

5.FREE ORIENTATION WEBINAR ON GOA STAFF SELECTION COMMISSION - LDC (222 VACANCIES)

The Training, Internship and Placement (TIP) Cell, in association with the The Bodhi academy organized a Free Orientation Webinar on Goa Staff Selection Commission (Goa-SSC) LDC Recruitment for 222 vacancies on 30th September 2026 at 8:00 p.m. through Google Meet, in association with The Bodhi Academy, a leading institute for competitive examination guidance in Goa. The webinar aimed to create awareness among students and Goan youth about the LDC recruitment and provide detailed information regarding the eligibility criteria, examination pattern, syllabus, preparation strategy, and career opportunities in the government sector. The resource persons from The Bodhi Academy explained the recruitment process, written examination structure, and key subjects such as General Knowledge, Mathematics, English, and Reasoning. They also guided the participants on effective preparation strategies, time management, study materials, and test series.

The session further introduced the Crash Course commencing from 5th October 2026 in hybrid mode, featuring expert-prepared study material based on the Goa-SSC pattern, Goa-SSC-based test series, live classes, doubt-solving sessions, and free WhatsApp community support. A large number of students from B.Com, B.A., and other streams participated in the webinar and actively interacted with the resource persons, seeking clarification regarding the LDC job profile, salary structure, promotion opportunities, and preparation strategies. Prior registration was made compulsory for participation and sharing of the Google Meet link. The webinar proved to be highly informative and beneficial, successfully creating awareness and motivating students and aspirants to explore government employment opportunities.

The College expresses its sincere gratitude to The Bodhi Academy for its valuable collaboration and to the Management and Principal, Prof. (Dr.) Rajendra Kumbharjuvenkar, for their continuous support. The programme was coordinated by Mrs Sona P the TIP Cell

6.Hackathon (Sankalp Setu) – Bridging Ideas to Impact under Seva Sankalp Abhiyan

The Training, Internship and Placement Cell (TIP) and Entrepreneurship Startups & Development Cell (ESDC) of Zantye Brothers Educational Foundation's Narayan Zantye College of Commerce, Bicholim-Goa, NAAC Accredited with "A" Grade – CGPA Score of 3.18 (Second Cycle), jointly organized a Hackathon (Sankalp Setu) – Bridging Ideas to Impact on 1st October 2026 in the Seminar Hall under the central initiative "Seva Sankalp Abhiyan – Seva | Samarpan | Viksit Bharat | Sashakt Goa" inspired by the vision of Hon'ble Prime Minister of India Shri. Narendra Modi.The objective of the Hackathon was to foster innovation, entrepreneurship, problem-solving and Artificial Intelligence based thinking among students. The theme "Sankalp Setu" symbolizes bridging students' ideas to real societal impact, aligning with Viksit Bharat @2047 and Sashakt Goa mission.

The programme was organized in collaboration with Government of Goa, Directorate of Higher Education and Department of Information Technology, Electronics and Communications, Govt. of Goa. FIVE teams participated in the hackathon with around 17students. The hackathon provided a platform for students to present innovative startup ideas, AI-based solutions, and sustainable business models for local Goan problems. Students participated in teams and worked on prototype development, business pitch and social impact assessment. Experts guided students on how AI, innovation and entrepreneurship can contribute to nation building and Atmanirbhar Bharat.The event commenced with welcome address, followed by keynote on innovation and entrepreneurship. The students actively participated and demonstrated their creativity and technical skills. The programme witnessed enthusiastic participation of students from all streams. The session was highly interactive, informative and motivating for budding entrepreneurs. The programme was coordinated by Mrs. Sona Pangam, TIP Coordinator and Ms. Alisha Tavares, ESDC Coordinator under the guidance of Prof. (Dr.) Rajendra Kumbharjuvenkar, Principal. The event successfully achieved its objective of promoting entrepreneurship and startup culture among youth as a part of Seva Sankalp Abhiyan.